

# Alpha Networks Inc.

## 3Q22 Investor Conference

November 4, 2022

# Safe Harbor Statement

Except for the statements in respect of historical matters, the statements contained in this release are “forward-looking statements” subject to risks and uncertainties which may make actual performances and results differ materially from those contained in the forward-looking statements, including the financial stability of international market, demand in end market, supply chain management, impact of competitive products and pricing, exchange rate fluctuations, and other risks beyond the control of the company.

# Consolidated Statements of Comprehensive Income (Quarterly)

NT\$ Millions	2022 Q3		2021 Q3		YoY		2022 Q2		QoQ	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Revenue	9,231	100.0	6,706	100.0	2,525	37.7	8,287	100.0	944	11.4
Cost of Goods Sold	7,635	82.7	5,560	82.9	2,075	37.3	6,699	80.8	936	14.0
<b>Gross Profit</b>	1,596	17.3	1,146	17.1	450	39.3	1,588	19.2	8	0.5
Operating Expenses	1,129	12.2	969	14.5	160	16.5	1,146	13.8	(17)	(1.5)
<b>Operating Income(Loss)</b>	467	5.1	177	2.6	290	163.8	442	5.4	25	5.7
Non-Operating Income(Loss)	(15)	(0.2)	20	0.3	(35)	(175.0)	(23)	(0.3)	8	34.8
Income(Loss) Before Tax	452	4.9	197	2.9	255	129.4	419	5.1	33	7.9
<b>Net Income(Loss)</b>	358	3.9	140	2.1	218	155.7	320	3.9	38	11.9
<b>Net Income(Loss)</b> <b>Attributable to:</b>										
<b>Shareholders of the Parent</b>	315	3.4	112	1.7	203	183.6	243	2.9	72	29.6
Non-controlling Interests	43	0.5	28	0.4	15	53.6	77	1.0	(34)	(44.2)
	358	3.9	140	2.1	218	155.7	320	3.9	38	11.9
<b>EPS (NT\$)</b>	0.58		0.21		0.37		0.45		0.13	

# Consolidated Statements of Comprehensive Income (YTQ3)

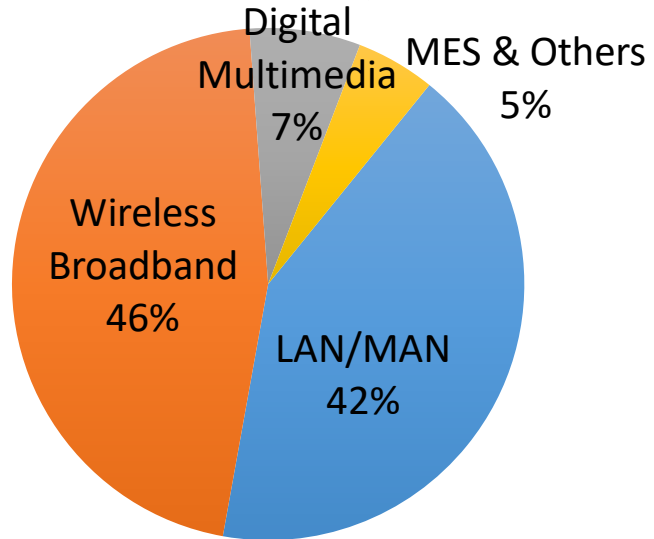
NT\$ Millions	2022 YT09		2021 YT09		YoY	
	Amount	%	Amount	%	Amount	%
Net Revenue	24,393	100.0	21,454	100.0	2,939	13.7
Cost of Goods Sold	19,908	81.6	18,079	84.3	1,829	10.1
<b>Gross Profit</b>	4,485	18.4	3,375	15.7	1,110	32.9
Operating Expenses	3,306	13.6	2,869	13.3	437	15.2
<b>Operating Income(Loss)</b>	1,179	4.8	506	2.4	673	133.0
Non-Operating Income(Loss)	(41)	(0.1)	53	0.2	(94)	(177.4)
Income(Loss) Before Tax	1,138	4.7	559	2.6	579	103.6
<b>Net Income(Loss)</b>	840	3.4	395	1.8	445	112.7
<b>Net Income(Loss) Attributable to:</b>						
<b>Shareholders of the Parent</b>	692	2.8	341	1.6	351	102.9
Non-controlling Interests	148	0.6	54	0.2	94	174.1
	840	3.4	395	1.8	445	112.7
<b>EPS (NT\$)</b>	1.28		0.63			

# Consolidated Balance Sheets

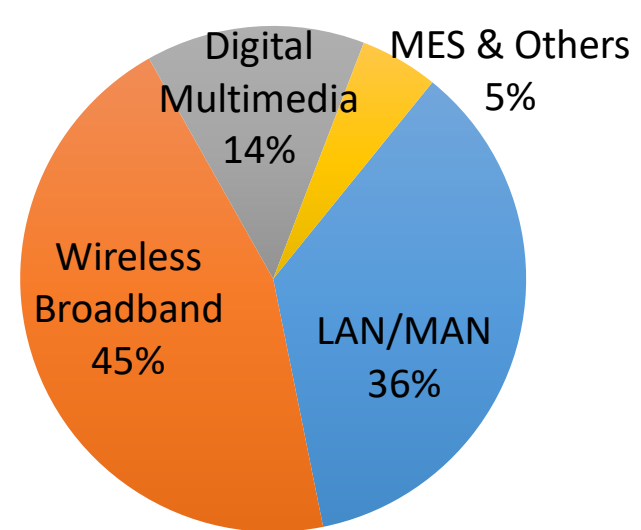
NT\$ Millions	30-Sep-22		30-Sep-21		YoY	
	Amount	%	Amount	%	Amount	%
Cash and Cash Equivalents	3,834	13.2	3,513	14.4	321	9.1
Accounts Receivable	6,343	21.9	4,832	19.9	1,511	31.3
Inventories	10,920	37.7	8,745	35.9	2,175	24.9
Other Current Assets	1,230	4.3	1,148	4.7	82	7.1
Non-current Assets	6,629	22.9	6,111	25.1	518	8.4
<b>Total Assets</b>	<b>28,956</b>	<b>100.0</b>	<b>24,349</b>	<b>100.0</b>	<b>4,607</b>	<b>18.9</b>
Current Liabilities	14,881	51.4	11,433	47.0	3,448	30.2
Non-current Liabilities	638	2.2	534	2.2	104	19.5
<b>Total Liabilities</b>	<b>15,519</b>	<b>53.6</b>	<b>11,967</b>	<b>49.2</b>	<b>3,552</b>	<b>29.7</b>
Common Stock	5,417	18.7	5,417	22.2	0	0.0
<b>Equity Attributable to Shareholders of the Parent</b>	<b>10,314</b>	<b>35.6</b>	<b>9,478</b>	<b>38.9</b>	<b>836</b>	<b>8.8</b>
<b>Non-controlling Interests</b>	<b>3,123</b>	<b>10.8</b>	<b>2,904</b>	<b>11.9</b>	<b>219</b>	<b>7.5</b>

# Revenue Breakdown by Product

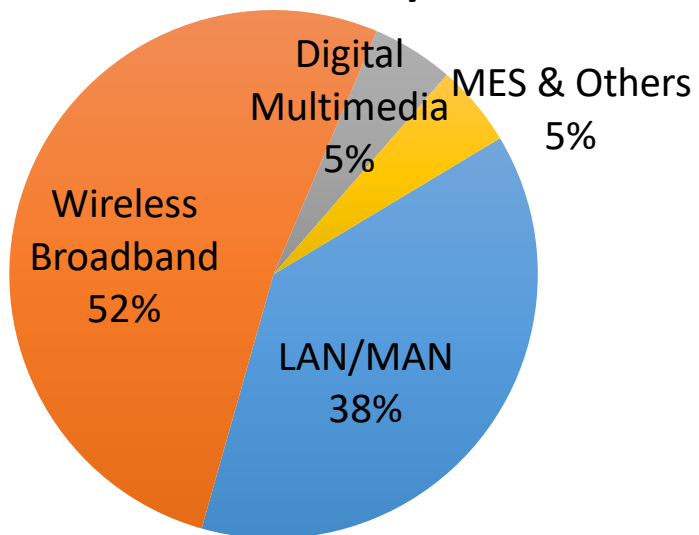
**2022 Q3 Revenue by Product**



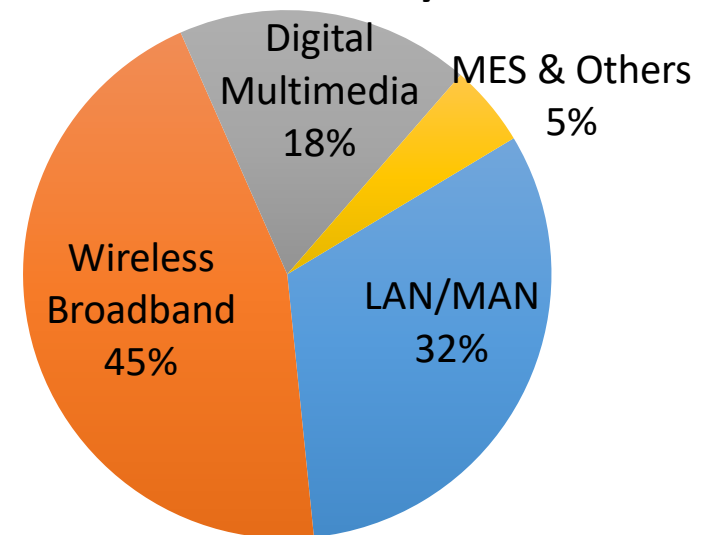
**2021 Q3 Revenue by Product**



**2022 YT09 Revenue by Product**

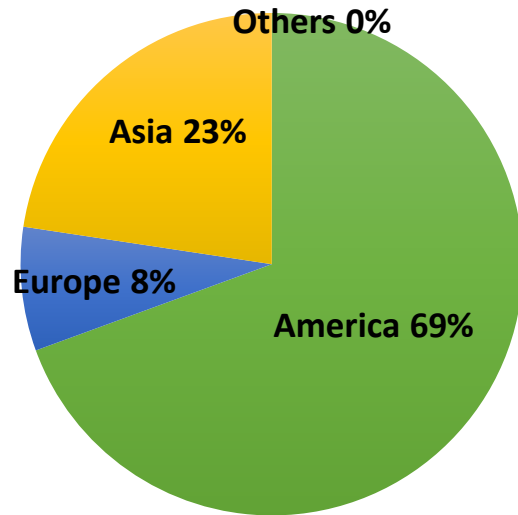


**2021 YT09 Revenue by Product**

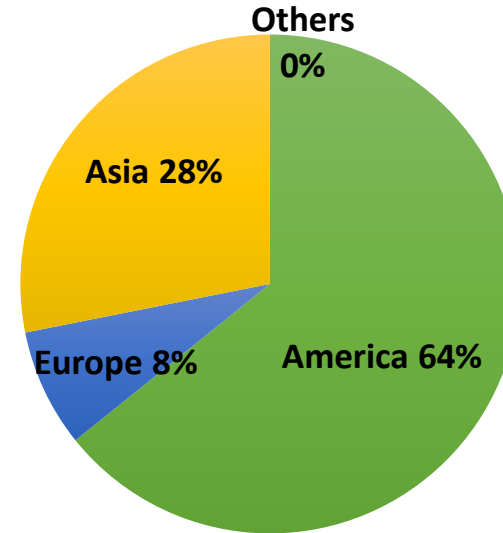


# Revenue Breakdown by Region

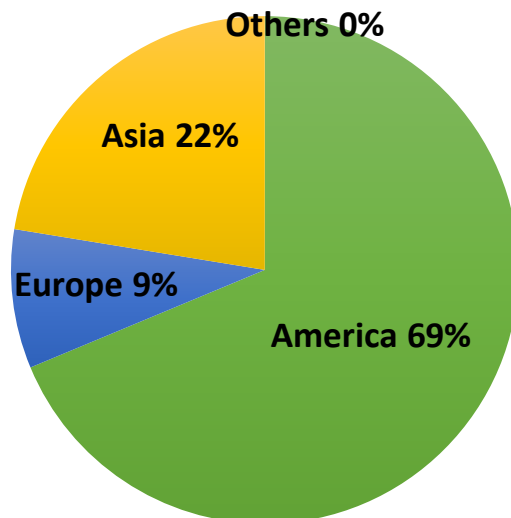
2022 Q3 Revenue by Region



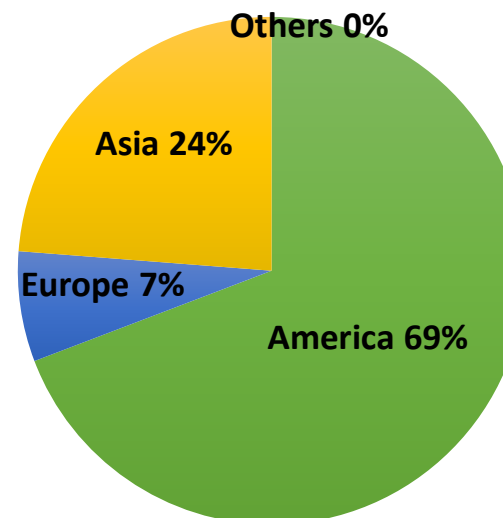
2021 Q3 Revenue by Region



2022 YT09 Revenue by Region



2021 YT09 Revenue by Region



# THANK YOU

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