

2023年第一季 營運說明

2023/5/29

■ 投資安全聲明

- D-Link's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements, including the cyclical nature of our industry, our ability to compete effectively general economic and political conditions, demand in end market, impact of competitive products and pricing, exchange rate fluctuations, and other risks beyond the control of the Company.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

議程

- 財務報告
- 營運與展望
- 榮譽與獎項
- Q&A



財務報告

1Q23 合併損益表 – QoQ / YoY

Quarterly Results

NT\$M	1Q22	4Q22	1Q23	QoQ %	YoY %
營業收入淨額	4,015	4,421	4,256	(3.7)	6.0
營業毛利	808	1,357	1,075	(20.8)	33.0
營業費用	890	976	919	(5.8)	3.3
營業淨利	(82)	381	156	(59.1)	290.2
營業外收入(損失)	(78)	29	29	0.0	137.2
稅前淨利(淨損)	(160)	410	185	(54.9)	215.6
稅後淨利(淨損)	(160)	333	175	(47.4)	209.4
非控制權益	20	49	36	(26.5)	80.0
歸屬於母公司業主之本期淨利(淨損)	(180)	284	139	(51.1)	177.2
每股盈餘(元)	(0.30)	0.47	0.23		
普通股加權平均股數(百萬股)	600	600	600		
營業毛利率 (GP %)	20.1%	30.7%	25.3%		
營業費用率 (OPEX %)	22.2%	22.1%	21.6%		
營業利益率 (OPM %)	-2.0%	8.6%	3.7%		
稅後淨利率 (NI %)	-4.5%	6.4%	3.3%		

1Q23 合併資產負債表 – QoQ / YoY

Quarterly Results

NT\$M	1Q22	4Q22	1Q23	QoQ %	YoY %
現金及約當現金	2,262	2,713	2,396	(11.7)	5.9
應收帳款	3,382	3,432	3,539	3.1	4.6
存貨	2,988	4,069	4,176	2.6	39.8
其他流動資產	1,291	890	1,013	13.8	(21.5)
非流動資產	4,354	4,318	4,334	0.4	(0.5)
資產總計	14,277	15,422	15,458	0.2	8.3
應付帳款	2,454	2,937	3,064	4.3	24.9
其他流動負債	2,023	2,016	1,950	(3.3)	(3.6)
非流動負債	898	907	819	(9.7)	(8.8)
負債總計	5,375	5,860	5,833	(0.5)	8.5
權益總計	8,902	9,562	9,625	0.7	8.1

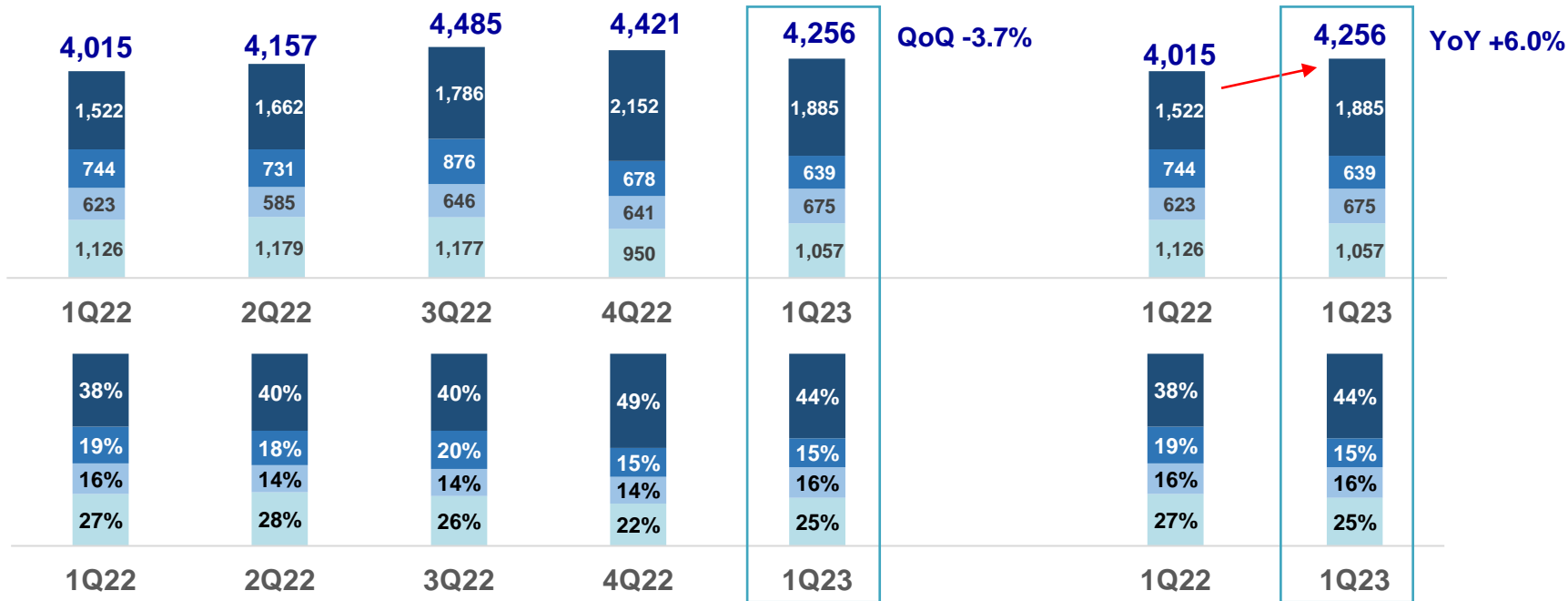
每股淨值(元)	13.9	14.9	14.9
流動比率	221.6%	224.2%	221.9%
負債資產比	37.6%	38.0%	37.7%
現金循環天數	120	121	129



營運與展望

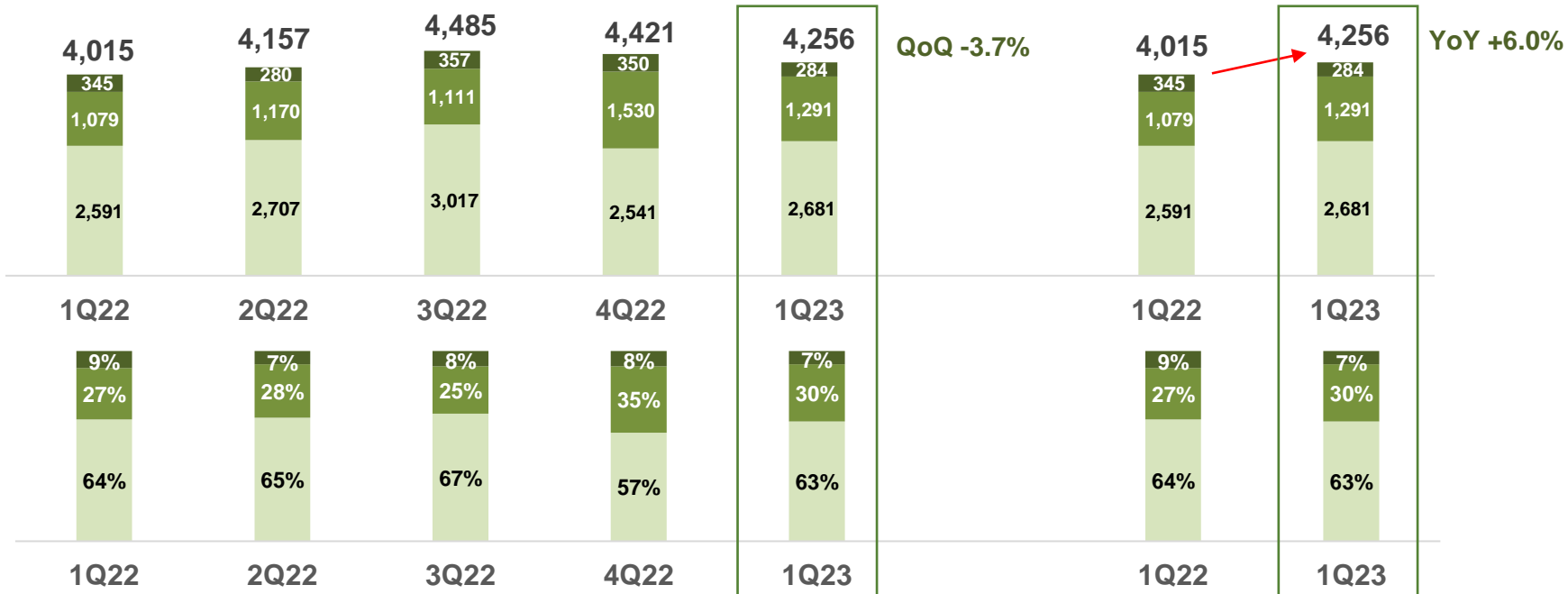
營收產品別

(NT\$M) ■ Switch & Security ■ Wireless & IoT ■ Mobile & Broadband ■ Others



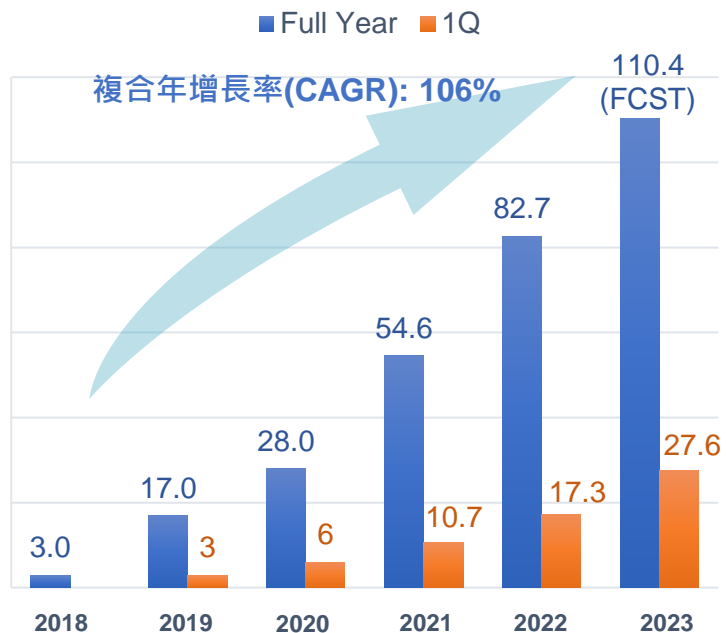
營收區域別

(NT\$M) ■ America ■ Europe ■ APAC & Others

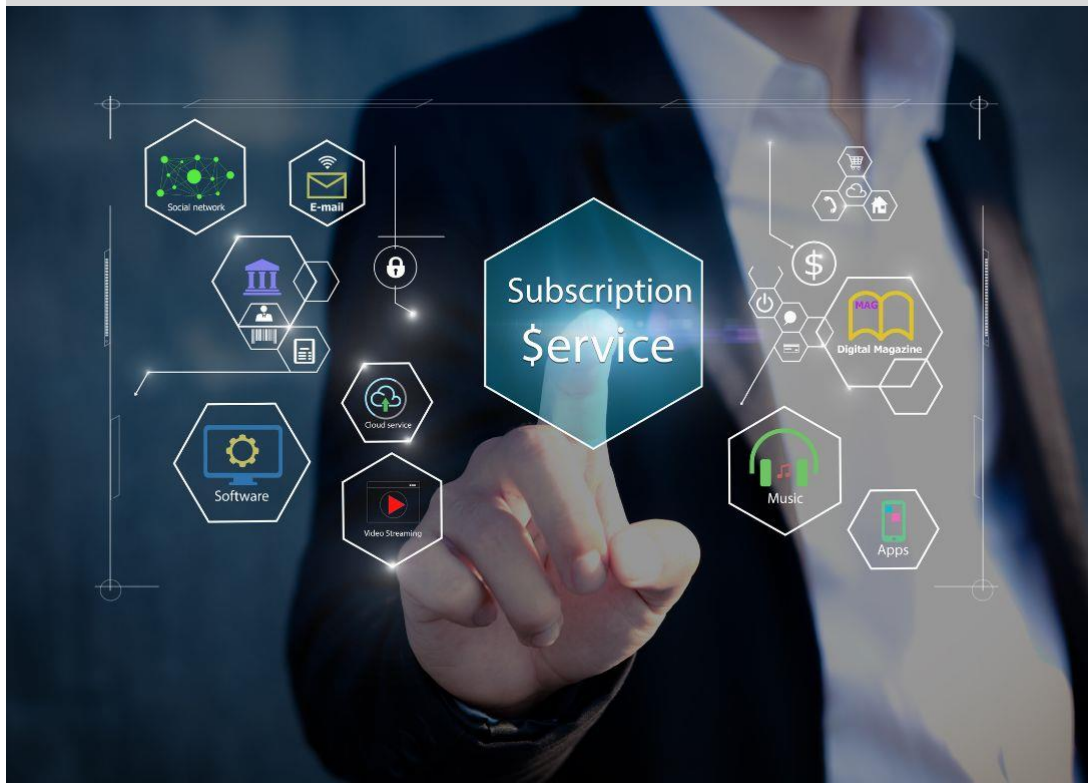


消費雲解決方案

訂閱收入(NT\$百萬)



SaaS 雲端型軟體交付模型



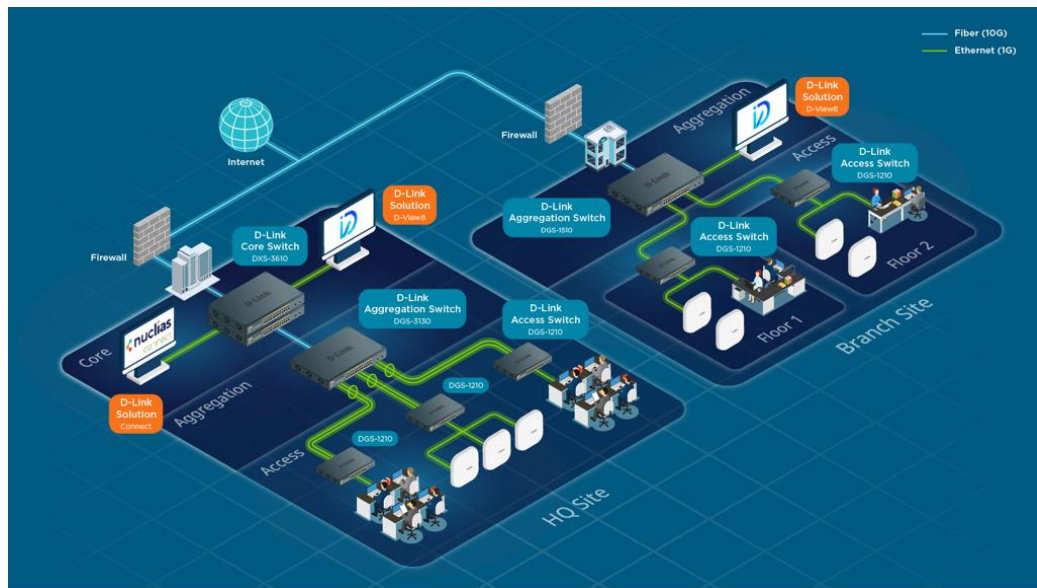
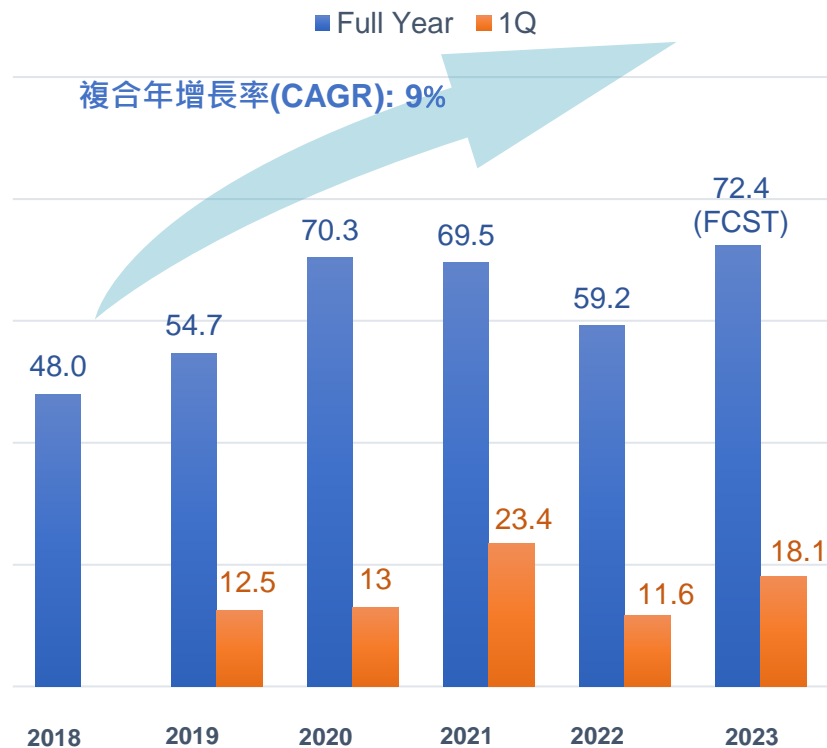
智慧居家解決方案

- 友訊科技於二月底世界行動通訊大會 (MWC)發表最新連網技術– AQUILA PRO AI 系列Wi-Fi 6 / 6E 智慧居家路由器與延伸器。
- 系列中M30 AX3000 Wi-Fi 6 Mesh雙頻智慧居家路由器在五月底搶先在台灣首發並將陸續於全球市場推出。
- M30適用於各種坪數大小，不受限樓層，消費者可依照需求搭配購買多包組合。產品內建五支高效能天線，巧妙隱藏於絕美居家風格的外型設計中。
- M30除了有 Wi-Fi 6各項技術，也搭載了各項獨家 AI 技術：AI Beamforming 波束成型技術，提供訊號更強的AI Mesh 串聯及最佳Wi-Fi智慧連線，打造零死角的完美網路覆蓋及最優化速度效能，輕鬆創造智慧家庭環境。



企業雲解決方案

訂閱收入(NT\$百萬)

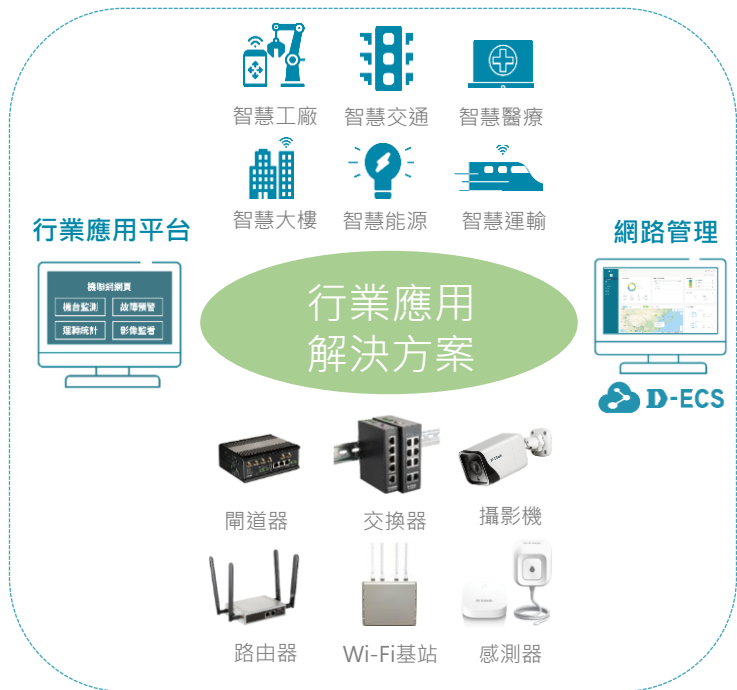


nuclias
cloud

nuclias
connect

D-View 8

AIoT人工智慧行業應用服務解決方案



行業應用解決方案及網路維運

應用場域網路連結方案及維護

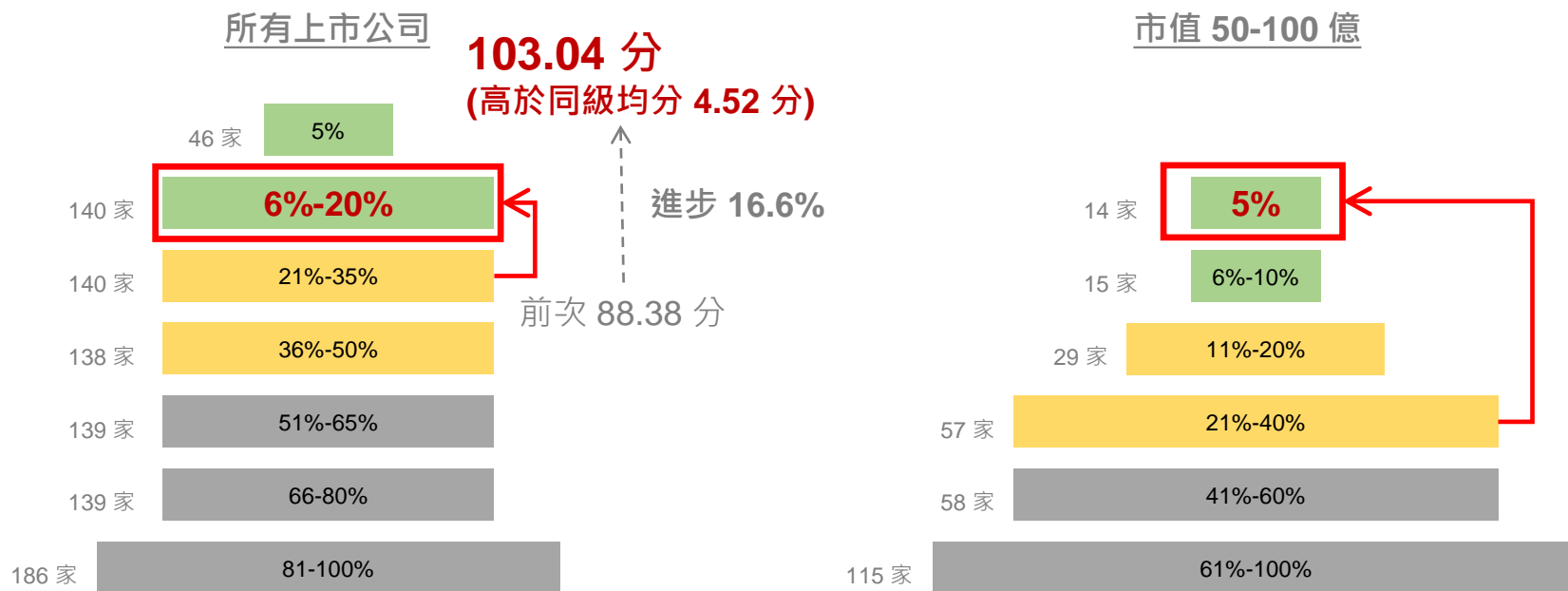
網路連結裝置提供者



榮譽與獎項

外部評鑑-成績

公司治理評鑑

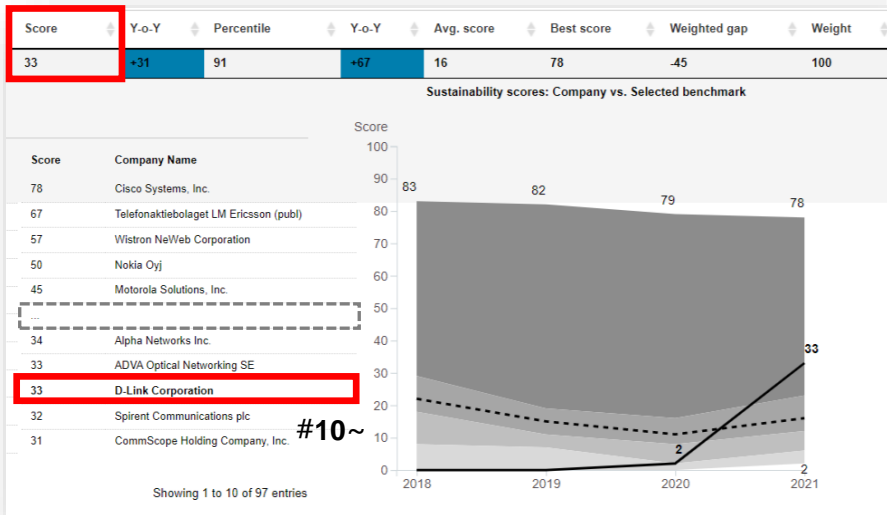


外部評鑑-成績

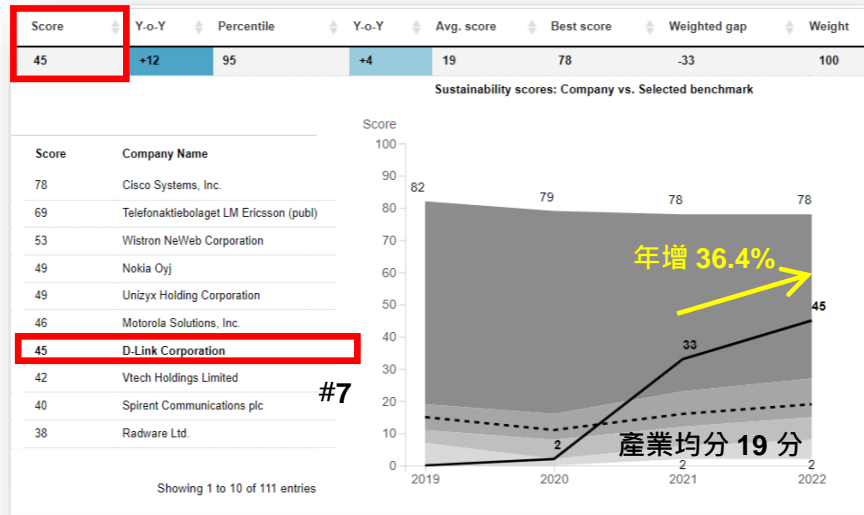
S&P Global ESG

最近一期公布的 S&P Global ESG 評鑑結果，D-Link 拿下 45 分，較去年增加 36.4%，且遠高於所屬 CMT 產業 (Communication, Media & Technology industries) 之平均分數 19 分。

2021 年



2022 年



國際媒體獎項與產品好評

Best Consumer Wi-Fi Device Award 2022 Finalist

Wi-Fi NOW

DWA-F18 VR Air Bridge
Wi-Fi NOW



CNET's Editors' Choice Awards 2023
Best balance of performance and value

CNET



E15
CNET



Forbes

PC
PCMAG.COM

M15

D-Link Eagle Pro AI Mesh
System Blankets Homes With
The Latest Wi-Fi Technology.



Forbes
US

DCH-S1621KT

An expandable smart water detection
system that alerts you to leaks and helps
you avoid costly water damage repairs.



PCMag
US

DCS-8330LH

This unusual security camera
that can also double as a
smart home hub is worth
checking out.



The Straits Times
Singapore

THE STRAITS TIMES

Q & A

Website : <https://company.dlink.com>

Email: IR@dlinkcorp.com