

Eink[®]

2018年第4季法說會

3/28/2019

Safe Harbor Statement

Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's e Paper, LCD and other business, the Company's future product launches, the Company's positioning and expectations for 2019 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of the securities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy, contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

C DAY: A Daring Breakthrough of the Black/White Curtain



合併損益表

台幣,佰萬元	Q4'18	Q4'17	YoY	2018	2017	YoY
銷貨收入淨額	3,733	3,505	6.5%	14,209	15,203	-6.5%
銷貨毛利	1,740	1,475	18.0%	5,930	6,284	-5.6%
<i>GP%</i>	46.6%	42.1%	10.7%	41.7%	41.3%	0.4%
營業費用	1,312	1,435	-8.6%	5,473	5,182	5.6%
<i>OPEX%</i>	35.1%	41.0%	-14.2%	38.5%	34.1%	13.0%
營業利益	428	40	971.8%	457	1,102	-58.5%
<i>OP%</i>	11.5%	1.1%	906.2%	3.2%	7.3%	-4.0%
其它淨利(損)	583	486	20.1%	2,802	2,236	25.3%
權利金收入	668	870	-23.2%	2,361	2,607	-9.4%
稅前淨利(損)	1,011	526	92.4%	3,259	3,338	-2.4%
所得稅費用(利益)	116	70	66.2%	567	406	39.8%
繼續營業單位(損)	895	456	96.4%	2,692	2,932	-8.2%
停業單位(損)		(516)			(850)	
稅後淨利-母公司	871	(50)		2,614	2,078	25.8%
每股盈餘	0.77	(0.04)		2.32	1.85	

Technology Building Block

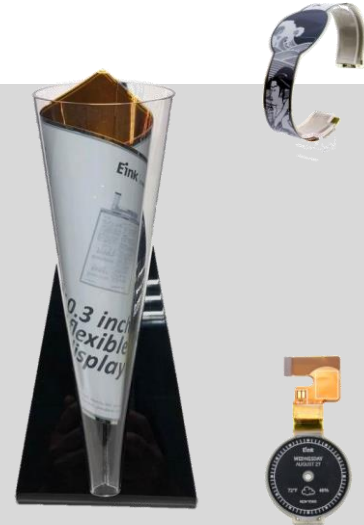
Battery-Free & No Power Cord

- Information updated via energy harvesting through NFC or UHF



Rollable / Flexible

- Plastic Backplane No backlight
- Free shape
- Programmable colors and patterns



合併資產負債

台幣,佰萬元	4Q'18	3Q'18	4Q'17
資產項目			
現金	7,695	7,967	11,879
應收/其它應收	2,467	2,618	2,336
存貨 (淨額)	1,927	2,281	2,143
固定資產	4,521	4,573	4,753
無形資產	8,526	8,576	8,592
其他資產	11,777	11,239	6,174
總資產	36,914	37,252	35,876
負債項目			
長/短期借款	2,089	1,378	541
應付/其它應付	2,695	4,761	3,843
總負債	8,600	9,310	8,649
股本	11,405	11,405	11,405
股東權益	28,314	27,943	27,227
負債比率	23.3%	25.0%	24.1%
每股淨值	24.83	24.50	23.87

合併現金流量表

台幣,佰萬元	2018	2017	Q4'18	Q3'18
營業活動現金流量	2,481	5,515	2,161	500
投資活動現金流量	(6,400)	(422)	(1,341)	(4,502)
財務活動現金流量	(203)	(1,802)	(1,151)	(393)
匯率影響數	(62)	23	59	(7)
現金淨增加	(4,184)	3,314	(272)	(4,402)
期末現金	7,695	11,879	7,695	7,967
期末現金.定存及理財商品	13,396	12,398	13,396	12,447
折舊與攤銷	1,104	1,167	287	277
資本支出	824	444	213	250
自由現金流量*	1,657	5,072	1,948	251

*自由現金流量: 營業活動現金流量-資本支出

More Progress in Signage



Taipei



Puxi, Shanghai



Puxi, Shanghai



一花々祭2019 P

世界初となるフルカラー電子ペーパーPOPのトライアル開始

今回の花々祭ではフルカラー電子ペーパーによる世界初のデジタルPOPを店内装飾に試験的に活用します。凸版印刷株式会社とE Ink Holdings社が開発したフルカラー電子ペーパーを使用した、世界初のデジタルPOPを、伊勢丹新宿店に設置いたします。

簡単に画面表示を書き換えられ、店頭での設置はコードレスながら3万2千色の表示により、色鮮やかに「花々祭」を盛り上げます。

会期：2月20日（水）～3月26日（火）

場所：伊勢丹新宿店本館1階＝正面玄関

Welcome to E Ink Booth @ **COMPUTEX** TAIPEI

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**MAY 28-JUNE 1
2019**

Eink Booth # **S0424**

IoT, Communication & Networking
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