

# Test Rite International Co., Ltd. 2016 Annual General Shareholders' Meeting

# **Meeting Minutes**

- **Time:** 9:00 am, June 23, 2016
- Place: Test Rite International Co., Ltd Conference Hall (6F., No. 23, Hsin-Hu 3nd Road, Nei Hu, Taipei, Taiwan)
- Total outstanding shares of Test Rite International Co., Ltd. (excluding the shares with not voting rights stipulated in Article 179 of the Company Act ): 509,887,558 shares
- Total shares represented by shareholders present (including the shares with e-voting rights 70,172,031 shares): 413,000,753 shares
- Percentage of shares held by shareholders present: 80.99%
- Chairman: Mr. Tony Ho (Chairwoman, Ms. Judy Lee was away on business and appointed Mr. Tony Ho, Director, to chair the 2016 Annual General Shareholder's meeting) / Recorder: Mr. Hannis Chang

The aggregate shareholding of the shareholders present constituted a quorum. The Chairman called the meeting to order.

• Chairman's Address (omitted)

### **Discussion** ( I )

Amendment to Articles of Incorporation. Please proceed to discuss (proposed by the Board of Directors)

#### Details:

- (1) Partial amendment to Articles of Incorporation in accordance with regulatory and actual business needs.
- (2) Please refer to Attachment1 (page 6~7) for details.
- (3) The amendment is to be discussed by the shareholder meeting.

RESOLVED, the above proposal was accepted as submitted.

#### Voting Results:

Number of shares			
represented at the	For	Against	Abstained
time of voting		_	
	407,606,607 shares	35,552 shares	
	(including the	(including the	
412,626,753 shares	shares with	shares with	4,984,594 shares
	e-voting rights	e-voting rights	
	66,296,163 shares)	35,552 shares)	



### **Management Presentation**

- 1. 2015 Business Report (see Attachment 2)
- 2. Supervisor's Review Report on the 2015 Financial Statements (see Attachment 3)
- 3. Distribution of remuneration to directors and supervisors and employees for 2015. (proposed by the Board of Directors)

Details: According to Article 31 of the Company's "Articles of Incorporation", it is proposed that the Company's 2015 pretax profit before deducting the remuneration of directors and supervisors and employees is NT\$ 737,971,658. The remuneration to directors and supervisors and employees was determined by the board of directors on March 25, 2016. A total remuneration of NT\$ 11,069,575 shall be distributed to directors and supervisors and a total remuneration of 7,379,717 shall be distributed to employee. All remunerations shall be distributed in cash.

#### 4. Share Buyback Execution Report (proposed by the Board of Directors)

#### Details:

- (1) The Company hereby submits the reports on its 13th share buybacks to the 2013 and 2015 shareholders' meeting, in accordance with Article 28-2 Paragraph 7 of the Securities and Exchange Act.
- (2) The 13th transfers of treasury shares was conducted as described in the table below.

Number of Average p	Averege price	Date of	Number of	Date of	Number of	Accumulated	
Dotoil		per buy- back	buy- back	buy-back	buy-back	buy- back	number of
Detail	shares	share	Shares	shares	shares	shares	buy- back
	shares share	transferred	transferred	cancelled	cancelled	shares	
13	11,868,000	NTD20.50/share	2015/4/24	7,800,000	2015/7/30	4,068,000	0

All the items above were reported.

### **Proposals**

# 1. Adoption of the 2015 Business Report and Financial Statements (proposed by the Board of Directors)

#### Details:

- (1) 2015 parent level financial statements and consolidated financial statements, audited by independent auditors Mr. HONG, KUO-TYAN and Mr. WU, KER-CHANG of Deloitte & Touche, along with 2015 Business report, have been approved by the Board of Directors and examined by the supervisors of the company.
- (2) Please refer to Attachment 2 for 2015 Business report and attached 4 for Financial Statements.
- (3) 2015 Business report and Financial Statements are to be discussed for approvaled by the shareholders



RESOLVED, the above proposal was accepted as submitted.

#### Voting Results:

Number of shares represented at the time of voting	For	Against	Abstained
413,000,753 shares	355,682,404 shares (including the shares with e-voting rights 66,306,674 shares)	28,098 shares (including the shares with e-voting rights 28,098 shares)	57,290,251 shares

# 2. Adoption of the Proposal for 2015 Profits Distribution (proposed by the Board of Directors)

#### Details:

- (1) In accordance with Articles of Incorporation, fiscal year 2015 profits are to be distributed in the following manners with profits from fiscal year 2015 are to be distributed with first. Please refer to Attachment 5 for details.
  - i. 10% of the profits, or NT\$ 53,887,836, is to be reserved as Legal Reserve.
  - ii. Shareholder dividends totaled NT\$ 484,393,180 dollars. Total outstanding shares as of April 25th 2016 is 509,887,558 shares. Accordingly, each eligible share will receive a cash dividend payout of NT\$0.95 per share (payout amount of less than NT\$1 will be not be distributed).
  - iii. After the distribution, the accumulated retained earnings is NT\$597,342.
- (2) The profit distribution proposal is to be approved by the shareholders at the 2016 shareholders' meeting. Following the proposal's approval, the board of directors, with the authority granted by the shareholder's meeting, will set the ex-dividend date. The board of directors should also be empowered to manage all issues related to dividend payouts in the event that the number of shares outstanding changes and impacts the payout ratio. Potential impact on shares outstanding may be the result of rights issueance, holders of convertible bond realizing their conversion options, or buy back, transfers, and cancellation of treasury shares.
- (3) The proposal is to be discussed for approval by shareholders.

RESOLVED, the above proposal was accepted as submitted.

#### Voting Results:

Number of shares represented at the time of voting	For	Against	Abstained
413,000,753 shares	407,695,118 shares (including the shares with e-voting rights 66,384,674 shares)	28,098 shares (including the shares with e-voting rights 28,098 shares)	5,277,537 shares



### **Discussion** ( **□** )

Proposal for the issuance of public placement of common stock. Please proceed to discuss. (proposed by the Board of Directors)

Details:

In consideration of Company's future business needs, to enhance working capital, to improve financial structure of the Company, and to investment in subsidiaries, the Board of Directors submit a proposal for the issuance of public placement of common stock. Newly issued shares will be no more than 50 mn shares. The proposal should be completed within one year following the resolution is approved by the shareholders at the shareholder meeting. The related issues of the public placemanet is as follows:

- (1) This cash capital increase will be issued at a par value of NT\$10. If this cash capital increase is issued at a maximum of 50,000,000 shares, the dilution for the existing shareholders will be 8.93%. This capital increase will be used to support future operational and working capital needs, improve financial structure, and or reinvest in the expansion of continuing businesses of Test-Rite Group compoanies.r, and is expect to generate a positive impact for furture return for shareholders.
- (2) The issue price will be settled according to the self-regulatory rules of Taiwan Securities Association and government's regulations. The Chairperson is authorized to set the issuing price according to market conditions at the time of the issuance and communicating with the underwriter.
- (3) While 10~15% of the new shares will be reserved for employee subscription, in compliance with Article 267 of Company Act, the remaining 85~90% of the new shares is to be reserved for public underwriting through a book building process. In addition, existing shareholders is expected to relinquish their subscription rights, according to Article 28-1 of Security and Exchange Act. All shares will be publicly offered based via the book building method.
- (4) For the shares that are not fully subscribed or is not subscribed, the Chairperson is authorized to allocate those shares to specified persons at the proposed issue price.
- (5) The rights and obligations associated with common shares issued in this cash capital increase are identical to those of the existing shares.
- (6) Subject to the approval of the proposed offering and issue by the competent authority, it is proposed that the record date of the subscription date be determined by the Chairperson and that the subscription price payment period, record date of the capital increase and other matters relating to the offering shall be determined by the Chairperson and/or his/her designate to be authorized to do so.
- (7) The proposal here is for shareholders to authorize Board of Directors, subject to market conditions, the reasonability to adjust and, settle major issues related to the public placement plan. The authority granted to Board of Directors include amendments of various details of the public placement issuance, when applicable regulations are changed or requested to change is made by the relevant government bodies. The proposal is for shareholder meeting to fully authorize Board of Directors to handle all relevant issues of the public placement.



- (8) The authority granted to Board of Directors include amendments of various details of the public placement issuance, when applicable regulations are changed or requested to change is made by the relevant government bodies. The proposal is for shareholder meeting to fully authorize Board of Directors to handle all relevant issues of the private placement.
- (9) The proposal is to be discussed by the shareholders during the shareholder meeting.

RESOLVED, the above proposal was accepted as submitted.

#### Voting Results:

Number of shares represented at the time of voting	For	Against	Abstained
413,000,753 shares	355,723,192 shares (including the shares with e-voting rights 66,347,462 shares)	51,999,948 shares (including the shares with e-voting rights 65,234 shares)	5,277,613 shares

# **Questions and Motions**

None.

Adjournment (Time: 10:38 a.m.)



# TEST RITE International Co., Ltd. Articles of Incorporation Reference Table for Revised Clauses

Article No.	Original clause	Revised clause	Basis and reasons for
Article 31	After taxes are paid, earnings in any given year shall be first used to offset previous years' losses. 10% of the remainder shall then be set aside as statutory surplus.  However, if the cumulative statutory surplus has reached an amount the equivalent of the paid-in capital, no additional statutory surplus is required to be set aside, and a special reserve shall be set aside or reversed as per the relevant regulations or rules announced by the supervisory authority or the Company's business need.  Separately, 2% of the remainder, if any, shall be set aside as Director and Supervisor remuneration, with at least 1% set aside as employee bonus. The remainder shall be added to the undistributed profit at the beginning of the period before the distribution plan and submit it to the shareholders meeting for approval.	remuneration may include certain qualified employees from affiliate companies and the qualification of such employees is to be decided by the chairperson.  The Board could also decide no more than 2 % of the abovementioned profit as remuneration for Directors and Supervisors. The distribution of remuneration for employees and Directors and Supervisors should be reported during Shareholders' Meeting.  However, when there's accumulated losses, the Company shall reserve certain amount to compensate the accumulated losses and then distribute the profits to employees and Directors based on the abovementioned percentage.	revision Revision is made in accordance with Company Act and regulatory change.
Article 31-1	The abovementioned employee to receive stock bonus may included certain qualified employees from affiliate companies and the qualification of such employees is to be decided by the chairperson.	If the Company has any profit upon closing of accounts, the Company shall first settle outstanding taxes and offset accumulated losses of the preceding years, and then set aside 10% of such profits as a legal surplus. However, when the legal surplus amounts to the authorized capital, this shall not apply. An additional sum of the special surplus may be retained in	Revision is made in accordance with Company Act and regulatory change.



		T	,
		accordance with relevant rules and	
		regulations or business	
		requirements. The remaining	
		surplus, if any, shall be allocated as	
		shareholder bonus to be distributed,	
		along with unallocated earnings of	
		previous years, pursuant to the	
		decision by the board meeting. At	
		least 10% shall be set aside, and an	
		earnings distribution plan shall be	
		provided to be resolved by the	
		shareholders' meeting for	
		distribution.	
Article	Dividend policy	The industry in which the	The wording is
31-2	The industry in which the Company	Company is engaged contains a	amended in
	is engaged contains a large number	large number of variables and	accordance
	of variables and uncertainties. As	uncertainties. As the life cycle of	with the law.
	the life cycle of the Company's	the Company's development enters	
	development enters the stable and	the stable and mature phase and	
	mature phase and taking into	taking into account the Company's	
	account the Company's	diversification, future operating	
	diversification, future operating	plans, capital requirements, and	
	plans, capital requirements, and	long-term financial planning, as	
	long-term financial planning, as	well as in consideration of	
	well as in consideration of	shareholders' interests, our dividend	
		policy will adopt the soundness and	
	policy shall be formulated in	balance of dividend distribution.	
	accordance with the provisions of	Shareholder dividends to be	
	the Company Act and other relevant		
	regulatory requirements to ensure	50% of the earnings available for	
	the soundness and balance of	distribution and may be distributed	
	dividend distribution. Shareholder	in cash and/or shares. Cash	
	dividends to be distributed should	dividends must not be less than	
	not be less than 50% of the earnings	10% of the total shareholder	
	6	dividends. However, cash	
	be distributed in cash and/or shares.	dividends under NT\$0.10 per share	
	Cash dividends must not be less	will not be distributed as cash	
	than 10% of the total shareholder	dividends, and may instead be	
	dividends. However, cash dividends		
	under NT\$0.10 per share will not be	I — — — — — — — — — — — — — — — — — — —	
	distributed as cash dividends, and	uividelius.	
	·		
	may instead be distributed entirely		
A4: -1-	as share dividends.	The Autiston of Larrane with a	Adding
Article	The Articles of Incorporation were	The Articles of Incorporation were	Adding revision date.
34	drawn up on July 24, 1978.	drawn up on July 24, 1978.	revision date.
	(Omitted)	(Omitted)	
	The 40th revision was adopted on	The 41th revision was adopted on	
	June 15, 2015.	June 23, 2016.	



### Test Rite International Co., Ltd. Business Report

Dear shareholders,

Test-Rite reports its FY2015 revenue of NT\$35.98 bn, 0.1% YoY; net income of NT\$671 mn, -5.0% YoY; and basic EPS of NT\$1.32, -6.7% YoY.

Even though trading volume is declining worldwide in 2015, Test-Rite trading business maintains its growth of 0.4% YoY. Being the supplier of many of the world's major retailers, we have closely observed the rapid changes of global retail industry. Therefore, Test-Rite focuses more on providing value-added services and products to our global partners. As for our retail business in Taiwan, TLW and HOLA remain its leading position in DIY and home décor category in Taiwan. Taiwan retail business has slight growth of 0.6%. Along with the growth of E-Commerce, TLW and HOLA continue strengthening its online sales and offline shopping experiences. To better achieve Omni-channel, we also encourage customers to transfer online/mobile browsing to offline traffic. As for China, HOLA China declines 2.4% comparing to the last year. HOLA China is facing greater challenges in 2015 due to the changes of people's shopping behavior and incremental wages and rents.

Taiwan retail businesses, including TLW (DIY) and Hola Taiwan saw sales of NT\$17.3 bn and a net profit of NT\$604 mn in FY2015. Private Label strategy has come into effects in the past year, contributing 0.6% increase in gross margin equivalent to NT\$140 mn increase. TLW Private Label products accounted for 8.5% TLW sales in 2015, along with 21.8% sales growth. On the other hand, HOLA Private Label products accounted for 19.8% HOLA sales, along with 46.9% sales growth. In 2015, Test-Rite opened two HOLA stores in Taiwan at Miaoli and Pintung. Test-Rite also becomes the franchisee of the reputed American home décor store, Crate&Barrel. By introducing the classic American style brand to Taiwan, Test-Rite expects to continue expanding its leading market share in home décor category. As for China, HOLA china opened 5 stores and closed 2 stores in 2015. HOLA china continues reviewing the profitability of each store and developing its business in EC and franchise. We have seen some progress after relaunching our EC plan in the mid-2014. HOLA China has now entered the TMall.com, JD.com and Xiaohongshu. These platforms together generated about RMB\$5.16 mn sales in 2015. Test-Rite group has about 26 TLW stores, 25 HOLA Taiwan stores, and 38 HOLA China stores as of the cut-off-date.

Given that worldwide trading is declining in 2015, Test-Rite is resilient. Test-Rite focuses more on core customers' relationship and development. By providing value-added services and products, our main market, North America and Europe, is showing steady growth. Total shipment to North America and Europe grew 0.2% and 28% respectively. Total trading revenue is about NT\$13 bn, 0.4% YoY. Gross margin is close to the last year, but net income has 14.5% growth in 2015 reaching NT\$615 mn.

In Jan-2015, we completed the acquisitions of three German trading subsidiaries. This is a key milestone for Test-Rite, as we now own 100% of our oversea sales offices. While we expect to continue to grow our German business via our newly acquired subsidiaries, we also intend to reestablish Test-Rite's presence in Europe, by leveraging our newly acquired warehouse facilities in order to extend Test-Rite's full service sourcing capabilities to our customers in Europe. Looking into 2015 and beyond, our newly established warehouse services in Yangmei and Shanghai FTZ will also serve as another key growth driver, as we are able to offer even more efficient, full service trading and sourcing capabilities our customers worldwide.



Below please find Test-Rite's parent and consolidated operating result FY2015, along with business plan summary for FY2016 and future business strategy. We also included the highlight of possible impacts and challenges from external competition, changes in government regulations and global macroeconomic environment for your reference.

#### 1. Operating result for 2015

(1) Operating result based on business plan for 2015 (consolidated):

(NT\$ mn)	2015A	2014A	YoY change by value	YoY change (%)
Net sales	35,981	35,946	35	0.10
COGS	24,678	25,114	(436)	-1.74
Gross profit	11,303	10,832	471	4.35
Operating Expense	10,492	9,850	642	6.52
Operating profit	811	982	(171)	-17.41
Non-op.profit/(loss)	54	(99)	153	NA
Net profit before tax	865	883	(18)	-2.04
Net profit after tax	671	715	(44)	-6.15
Recurring Net profit attribute to TRIC	671	706	(35)	-4.96

(2) Operating result based on business plan for 2015(stand alone):

(2) Operating result based on business plan for 2013(stand alone).						
(NT\$ mn)	2015A	2014A	YoY change by value	YoY change (%)		
Net sales	12,679	12,937	(258)	-1.99		
COGS	10,074	10,376	(302)	-2.91		
Gross profit	2,605	2,561	44	1.72		
Operating Expense	2,493	2,394	99	4.14		
Operating profit	112	167	(55)	-32.93		
Non-op.profit/(loss)	607	575	32	5.57		
Net profit before tax	719	742	(23)	-3.10		

(3) Analysis of balance sheet & profitability (Consolidated)

]	Item/Year	2015A	2014A	YoY change (%)
Total Liability/Total		70.51%	70.46%	0.07
Balance Sheet	Asset Current Ratio	107.69%	116.07%	-7.22
	ROE	9.09%	10.15%	-10.44
Profitability	Net Margin	1.86%	1.99%	-6.53
	EPS	1.32	1.42	-7.04



#### 2. 2016 business plan and future development strategy

- (1) Business plan and managerial principle:
  - A. Retail Business
    - Taiwan: TLW opened Xitung store in Taichung on Jan-2016. HOLA has no new store opening plan in 2016. However, physical stores will more emphasize on enhancing shopping experiences, such as building the LED zone in TLW. Furthermore, Test-Rite plans to open the second Crate & Barrel store in Taichung.
    - China: No new store opening plan in 2016. HOLA China will continue reviewing the profitability of each store and developing its business in EC and franchise.
    - Ramp up E-commerce product offerings in Taiwan and China. TLW plans to launch its new version website in mid-2016 to enhance customers' shopping experiences.
    - Brand Agency will continue to introduce well-known and reputed brands to Taiwan. For example, we will introduce the popular German cooking ware, WMF, to Taiwan in Mar-2016. Besides, KitchenAid, Honeywell (Water-Cooling Fan) are in the pipeline.
    - Strengthening the sales of Private Label products to improve margin.
    - By further integrating merchandising team of Taiwan and China to reach synergies.

#### B. Trading Business:

- Continue providing value-added services and products to our global partners
- Develop the 3<sup>rd</sup> party PQS services.
- Post M&A integration of German subsidiaries and establishment of European Hub.
- Continue integration of trading and retail operations to realize potential synergy.

#### (2) Future development strategy:

- A. Retail Business strategy
  - Increasing the sales of Private Label products to improve margin.
  - Continue to introduce well-known and reputed brands to Taiwan.
  - Expanding EC development and enhancing offline shopping experiences to reach omni-channel

#### B. Trading Business strategy

- Continue to leverage in-house design capabilities to provide differentiating products for both trading and retail businesses in order to transform Test-Rite to a products company.
- Both principal and agency maintain existing relationships with trading customers and aggressively pursue potential business opportunities.
- Strengthening the function and services of Shanghai FTZ zone to provide efficient supply chain management services.
- Pursue M&A opportunities for both trading and retail businesses to compliment organic growth of our existing businesses.

# 3. Potential influence from external competition, regulation and macroeconomic environment

Taiwanese government has tightened up the housing policy since the central bank proposed a series of actions to the housing market in 2013. Numbers of house transactions has decreased year by year. We expect the situation will be similar in 2016. To some extent, the low



transaction amount has suppressed the DIY and home décor demand from new house buyers. However, we find another group of customers' demand emerging. While many people feel that they're not going to buy the house in the short/mid-term, they turned to spend some money to renovate their old house. To sum up, we feel the overall demand of DIY and home décor products will continue to grow in Taiwan.

In China, common people's shopping behavior has significantly shifted to online buying. Besides, the authorities have continued to reign in the purported excess spending of wealthy individuals. The result is a substantial slowdown of retail sales. These issues, along with rising labor costs and rents, have significantly increased the challenges of our retail operation in China. However, as the Chinese consumers become more modernized and richer, the increasing demand of improving living environment of home is unchanged. Our aspiration to become the premier retail operator in home related categories remain unchanged.

2015 is a challenging year to all trading companies in the world. The global trading volume is decreasing in most of the major countries. Till Feb-2016, Taiwan export amount has experienced consecutive 13 months decreases, including 9 months double digit decreases. China, South Korea and Japan also face similar difficulties. However, Test-Rite is uniquely positioned as a supplier to many of the top retail in the world. Even though trading volume is declining worldwide in 2015, Test-Rite trading business maintains its growth. We intend to fully leverage our strengths to grow our principle shipments, add new agency customers, and continue to introduce new and unique products to our portfolio for both trading and retail operations.

Lastly, all staff of Test Rite Group will spare no efforts to adequately plan, and manage our trading, retail and other group businesses in an honest, sincere and dedicated manner, with the objective to improve our balance sheet and further enhance returns on shareholder equity (ROE). We, the management team of Test-Rite, on behalf of all the employees of the company, would like to take this opportunity to thank our shareholders for your continued support and encouragement.

Sincerely yours,

Chairman: Judy Lee GM: Sophia Tong Controller: Linda Lin



To: Test Rite International Co., Ltd. 2016 Shareholders Meeting

From: Supervisors of Test Rite International Co., Ltd

Re: Supervisor's review report on the 2015 Financial Statements

Dear shareholders,

Here we ensure the annual financial reports of TRIC stands alone and its consolidation for 2015 have been rendered by Board and audited independent auditors Mr. HONG, KUO-TYAN and Mr. WU, KER-CHANG of Deloitte Touche. Further we review 2015 Business report and 2015 Profits Distribution proposal and assure to it's compliance with Company Act No. 219 as well.

Supervisors:

Tsai-Chi Co., Ltd.

Representative: Mr. Liao, Hsueh-Hsing

Mr. Huang, Chung-Hsing

March 25, 2016



Test-Rite International Co., Ltd. and Subsidiaries

Consolidated Financial Statements for the Years Ended December 31, 2015 and 2014 and Independent Auditors' Report



#### INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders Test-Rite International Co., Ltd.

We have audited the accompanying consolidated balance sheets of Test-Rite International Co., Ltd. and its subsidiaries (the "Company") as of December 31, 2015 and 2014, and the related consolidated statements of comprehensive income, changes in equity and cash flows for the years ended December 31, 2015 and 2014 (all expressed in thousands of New Taiwan dollars). These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the Rules Governing the Audit of Financial Statements by Certified Public Accountants and auditing standards generally accepted in the Republic of China. Those rules and standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company as of December 31, 2015 and 2014, and their consolidated financial performance and their consolidated cash flows for the years ended December 31, 2015 and 2014, in conformity with the Regulations Governing the Preparation of Financial Reports by Securities Issuers and International Financial Reporting Standards (IFRS), International Accounting Standards (IAS), IFRIC Interpretations (IFRIC), and SIC Interpretations (SIC) endorsed by the Financial Supervisory Commission of the Republic of China.

We have also audited the parent company only financial statements of Test-Rite International Co., Ltd. as of and for the years ended December 31, 2015 and 2014 on which we have issued an unqualified report.

March 25, 2016

#### Notice to Readers

The accompanying consolidated financial statements are intended only to present the consolidated financial position, financial performance and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdictions. The standards, procedures and practices to audit such consolidated financial statements are those generally applied in the Republic of China.

For the convenience of readers, the independent auditors' report and the accompanying consolidated financial statements have been translated into English from the original Chinese version prepared and used in the Republic of China. If there is any conflict between the English version and the original Chinese version or any difference in the interpretation of the two versions, the Chinese-language independent auditors' report and consolidated financial statements shall prevail. Also, as stated in Note 4 to the consolidated financial statements, the additional footnote disclosures that are not required under accounting principles and practices generally applied in the Republic of China were not translated into English.



CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2015 AND 2014 (In Thousands of New Taiwan Dollars)

	2015		2014	
ASSETS	Amount	%	Amount	%
CURRENT ASSETS Cash and cash equivalents (Notes 4 and 6)	\$ 1,903,406	8	\$ 2,316,128	9
Financial assets at fair value through profit or loss - current (Notes 4 and 7)	938,954	4	1,053,554	4
Debt investments with no active market - current (Notes 4 and 9)	297,342	1	158,668	1
Notes receivable (Notes 4 and 10)	61,493	-	78,835	-
Trade receivables (Notes 4 and 10)	2,411,447	10	3,031,812	12
Other receivables	257,556	1	411,106	2
Inventories (Notes 4 and 11)	6,718,609	27	5,696,015	23
Prepayments	380,974	1	385,433	2
Other current financial assets	29,665	-	1,707	-
Other current assets	23,921		60,925	
Total current assets	13,023,367	52	13,194,183	53
NON-CURRENT ASSETS				
Financial assets measured at cost - non-current (Notes 4 and 8)	94,011	-	71,085	-
Debt investments with no active market - non-current (Notes 4 and 9)	50,000	-	50,000	-
Property, plant and equipment (Notes 4 and 13)	6,411,230	26	6,048,084	24
Goodwill (Notes 4 and 14)	2,342,753	9	2,231,278	9
Other intangible assets (Notes 4 and 15)	270,535	1	241,740	1
Deferred tax assets (Note 4)	1,248,753	5	1,182,045	5
Refundable deposits Prepayments for investment	969,191	4	974,859 44,404	4
Other non-current assets	785,406	3	883,268	4
Total non-current assets	12,171,879	48	11,726,763	47
TOTAL	<u>\$ 25,195,246</u>	<u>100</u>	<u>\$ 24,920,946</u>	<u>100</u>
LIABILITIES AND EQUITY				
CURRENT LIABILITIES				
Short-term borrowings (Note 16)	\$ 2,283,327	9	\$ 2,749,782	11
Short-term bills payable (Note 16)	49,966	-	79,957	-
Notes payable	2,697	-	35,216	-
Trade payables	5,821,749	23	5,860,687	23
Other payables (Notes 4 and 18)	1,475,366	6	1,382,290	6
Current tax liabilities (Note 4)	162,720	1	87,247	-
Advance receipts	503,411	2	464,746	2
Current portion of long-term borrowings (Note 16)	1,603,641	6	500,000	2
Other current liabilities	<u>190,895</u>	1	207,748	1
Total current liabilities	12,093,772	<u>48</u>	11,367,673	<u>45</u>
NON-CURRENT LIABILITIES				
Long-term borrowings (Note 16)	5,106,969	20	5,662,504	23
Net defined benefit liabilities - non-current (Notes 4 and 19)	188,712	1	125,072	1
Guarantee deposits received	250,637	1	225,464	1
Deferred credit (Note 13)	50,000	- 1	100,000	-
Other non-current liabilities	75,734	1	79,258	
Total non-current liabilities	5,672,052	23	6,192,298	<u>25</u>
Total liabilities	17,765,824	<u>71</u>	17,559,971	<u>70</u>
EQUITY ATTRIBUTABLE TO OWNERS OF TEST-RITE				
Share capital				
Common stock (Notes 4 and 20)	<u>5,098,875</u>		5,139,555	21
Capital surplus (Notes 4 and 20)	<u>673,456</u>	2	678,829	3
Retain earnings (Notes 4 and 20)	005 401	4	020.052	4
Legal reserve	995,491	4	929,953	4
Special reserve	148,098 538,877	1	148,098 655,376	2
Unappropriated earnings Total retain earnings	1,682,466	<u>2</u> 7	1,733,427	<u>3</u> 7
Other equity (Notes 4 and 20)	(28,857)		29,813	
Treasury shares (Notes 4 and 21)			(248,171)	<u>(1</u> )
Total equity attributable to owners of TEST-RITE	7,425,940	29	7,333,453	30
NON-CONTROLLING INTERESTS (Note 4)	3,482	<del>-</del>	27,522	
Total equity	7,429,422	<u>29</u>	7,360,975	30
TOTAL	<u>\$ 25,195,246</u>	<u>100</u>	<u>\$ 24,920,946</u>	<u>100</u>

The accompanying notes are an integral part of the consolidated financial statements.



# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

(In Thousands of New Taiwan Dollars, Except Earnings Per Share)

	2015		2014	
	Amount	%	Amount	%
OPERATING REVENUE (Note 4)	\$ 35,981,451	100	\$ 35,946,241	100
OPERATING COSTS (Note 11)	24,678,579	69	25,114,215	<u>70</u>
GROSS PROFIT	11,302,872	31	10,832,026	30
OPERATING EXPENSES	10,492,405	29	9,850,124	27
PROFIT FROM OPERATIONS	810,467	2	981,902	3
NON-OPERATING INCOME AND EXPENSES Interest income	25,505	-	17,992	-
Other income	189,181	1	172,754	-
Gain on sale of investments, net Foreign exchange gain Net gain on fair value change of financial assets and liabilities designated as at fair value through profit	37,662 156,526	-	14,472	-
or loss	-	_	317,254	1
Interest expense	(216,533)	(1)	(188,093)	(1)
Other expense	(121,117)	-	(179,914)	-
Loss on disposal of property, plant and equipment	(4,795)	-	(5,038)	-
Foreign exchange loss  Net loss on fair value change of financial assets and liabilities designated as at fair value through profit	-	-	(248,185)	(1)
or loss	(2,092)	-	-	-
Impairment loss	(9,699)		<del>_</del>	
Total non-operating income and expenses	54,638		(98,758)	(1)
PROFIT BEFORE INCOME TAX	865,105	2	883,144	2
INCOME TAX EXPENSE (Notes 4 and 22)	(194,620)		(167,977)	
NET PROFIT FOR THE YEAR	670,485	2	<u>715,167</u> (Cor	$\frac{2}{\text{ntinued}}$



# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

(In Thousands of New Taiwan Dollars, Except Earnings Per Share)

	201:	2015 2014		
	Amount	%	Amount	%
OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified subsequently to profit or loss:				
Remeasurement of defined benefit plans Items that may be reclassified subsequently to profit or loss: Exchange differences on translating foreign	\$ (70,940	0) -	\$ 6,287	-
operations	(60,35)	<u> </u>	31,036	
Other comprehensive income (loss) for the year	(131,29	<u> </u>	37,323	
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	\$ 539,192	<u>2</u> <u>2</u>	\$ 752,490	2
NET PROFIT (LOSS) ATTRIBUTABLE TO: Owner of the Company Non-controlling interests	\$ 670,500		\$ 705,731 9,436	2
	\$ 670,48	<u>2</u>	<u>\$ 715,167</u>	2
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:				
Owner of the Company Non-controlling interests	\$ 540,899 (1,70°		\$ 744,221 <u>8,269</u>	2 
	\$ 539,192	<u>2</u> <u>2</u>	<u>\$ 752,490</u>	2
EARNINGS PER SHARE (Notes 4 and 23)	ф 13	2	ф. 1.4 <b>2</b>	
Basic Diluted	\$ 1.32 \$ 1.32	=	\$ 1.42 \$ 1.42	

The accompanying notes are an integral part of the consolidated financial statements.

(Concluded)



CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014 (In Thousands of New Taiwan Dollars)

				Eq	uity Attributable t	o Owners of Test-R						
	Share C	Capital			D.4. L. L.		Exchange Differences on	Equity Unrealized Gain (Loss) on				
	(In Thousands of Shares)	Amount	Capital Surplus	Legal Reserve	Retained Earnings  Special Reserve	Unappropriated Earnings	Translating Foreign Operations	Available-for- sale Financial Assets	Treasury Shares	Total	Non-controlling Interests	Total Equity
BALANCE AT JANUARY 1, 2014	521,956	\$ 5,219,555	\$ 694,476	\$ 874,164	\$ 148,098	\$ 557,887	\$ (2,415)	\$ 25	\$ (729,124)	\$ 6,762,666	\$ 30,494	\$ 6,793,160
Appropriation of 2013 earnings (Note 20) Legal reserve Cash dividends	- -	<u>-</u>	-	55,789 -	-	(55,789) (502,088)	- -	- -	- -	(502,088)	- -	(502,088)
Net profit for the year ended December 31, 2014	-	-	-	-	-	705,731	-	-	-	705,731	9,436	715,167
Other comprehensive income (loss) for the year ended December 31, 2014	<del>_</del>		<del>_</del>		<del>_</del>	6,287	32,203	<del>_</del>		38,490	(1,167)	37,323
Total comprehensive income for the year ended December 31, 2014	<del>-</del>		=			712,018	32,203		<u>-</u>	<u>744,221</u>	8,269	<u>752,490</u>
Treasury shares transferred to employees (Note 21)	-	-	17,344	-	-	-	-	-	313,665	331,009	-	331,009
Retirement of treasury shares (Notes 20 and 21)	(8,000)	(80,000)	(32,991)	-	-	(54,297)	-	-	167,288	-	-	-
Equity transactions with non-controlling interests (Note 25)	<del>-</del>		<del>-</del>	<del>-</del>	<u>-</u>	(2,355)			<del>_</del>	(2,355)	(11,241)	(13,596)
BALANCE AT DECEMBER 31, 2014	513,956	5,139,555	678,829	929,953	148,098	655,376	29,788	25	(248,171)	7,333,453	27,522	7,360,975
Appropriation of 2014 earnings (Note 20) Legal reserve Cash dividends		- -	- -	65,538		(65,538) (577,401)	- -	- -		(577,401)	- -	(577,401)
Net profit (loss) for the year ended December 31, 2015	-	-	-	-	-	670,509	-	-	-	670,509	(24)	670,485
Other comprehensive loss for the year ended December 31, 2015						(70,940)	(58,670)		<del>_</del>	(129,610)	(1,683)	(131,293)
Total comprehensive income (loss) for the year ended December 31, 2015	<u>-</u>		<del>_</del>	<del>_</del>	<del>_</del>	599,569	(58,670)	<del>_</del>	<del>-</del>	540,899	(1,707)	539,192
Treasury shares transferred to employees (Note 21)	-	-	-	-	-	(481)	-	-	163,105	162,624	-	162,624
Retirement of treasury shares (Notes 20 and 21)	(4,068)	(40,680)	(5,373)	-	-	(39,013)	-	-	85,066	-	-	-
Equity transactions with non-controlling interests (Note 25)				<del>_</del>		(33,635)	<del>-</del>			(33,635)	(22,333)	(55,968)
BALANCE AT DECEMBER 31, 2015	509,888	<u>\$ 5,098,875</u>	<u>\$ 673,456</u>	\$ 995,491	<u>\$ 148,098</u>	<u>\$ 538,877</u>	<u>\$ (28,882)</u>	<u>\$ 25</u>	<u>\$</u>	<u>\$ 7,425,940</u>	<u>\$ 3,482</u>	\$ 7,429,422

The accompanying notes are an integral part of the consolidated financial statements.



# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

(In Thousands of New Taiwan Dollars)

	20	)15		2014
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before income tax	\$ 8	65,105	\$	883,144
Adjustments for:	Ť -	,	,	
Depreciation expenses	6	68,155		644,286
Amortization expenses		55,210		165,887
Impairment loss recognized (reversal of impairment loss) on trade	-	00,210		100,007
receivables		267		(808)
Net loss (gain) on fair value change of financial assets and liabilities		_0,		(000)
designated as at fair value through profit or loss		2,092		(317,254)
Interest expense	2	16,533		188,093
Interest income		25,505)		(17,992)
Compensation cost of employee share options	`	5,226		8,250
Loss on disposal and impairment of property, plant and equipment		4,795		5,038
Gain on disposal of investments	(	(37,662)		(2,115)
Impairment loss recognized on financial assets	`	9,699		(=,110)
Amortization of unrealized gain on sale-leaseback	(	50,000)		(50,000)
Changes in operating assets and liabilities	(	20,000)		(20,000)
Financial assets held for trading	2.	24,548		81,141
Notes receivable		17,342		(73,659)
Trade receivables		21,551		(276,740)
Other receivables		59,272		44,715
Inventories		50,430)		(541,749)
Prepayments		8,035		178,200
Other current assets		82,231		23,704
Other financial assets		(471)		(1,445)
Other operating assets		92,556		(231,855)
Notes payable		32,519)		(66,187)
Trade payables		97,650)		495,112
Other payables		55,207)		(462,306)
Advance receipts		38,088		(138,635)
Other current liabilities		81,271)		(23,095)
Other operating liabilities		36,245)		11,639
Cash generated from operations	1,9	03,745		525,369
Interest received		26,513		17,790
Interest paid	(2	15,309)		(177,343)
Income tax paid		<u>69,967</u> )		(190,271)
Net cash generated from operating activities	1,5	44,982		175,545
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of financial assets at fair value through profit or loss		-		(465,474)
Purchase of debt investments with no active market	(1	56,132)		(6,438)
Proceeds on sale of debt investments with no active market		17,458		13,893
Purchase of financial assets measured at cost	(	32,500)		-
Proceeds on sale of financial assets measured at cost		-		2,853
			(C	ontinued)



#### CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

(In Thousands of New Taiwan Dollars)

	2015	2014
Increase in prepayments of investment	\$ -	\$ (44,404)
Decrease in prepayments of investment	44,404	-
Net cash outflow on acquisition of subsidiaries	(144,602)	-
Payments for property, plant and equipment	(1,010,298)	(731,541)
Proceeds from disposal of property, plant and equipment	3,065	7,187
Decrease (increase) in refundable deposits	5,668	(41,211)
Payments for intangible assets	(36,295)	(40,477)
Net cash used in investing activities	(1,309,232)	(1,305,612)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from short-term borrowings	-	493,119
Repayments of short-term borrowings	(600,059)	-
(Repayments of) proceeds from short-term bills payable	(29,991)	69,960
Proceeds from long-term borrowings	9,932,056	3,510,564
Repayments of long-term borrowings	(9,383,950)	(2,875,675)
Increase in guarantee deposits received	25,173	27,465
Dividends paid	(577,401)	(502,088)
Proceeds from treasury stock transferred to employees	157,398	322,759
Payments for equity transactions with non-controlling interests	(55,968)	(13,596)
Net cash (used in) generated from financing activities	(532,742)	1,032,508
EFFECTS OF EXCHANGE RATE CHANGES ON THE BALANCE OF		
CASH HELD IN FOREIGN CURRENCIES	(115,730)	(4,752)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(412,722)	(102,311)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE		
YEAR	2,316,128	2,418,439
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	<u>\$ 1,903,406</u>	\$ 2,316,128
The accompanying notes are an integral part of the consolidated financial st	atements.	(Concluded)



# Test Rite International Co., Ltd 2015 Profits Distribution Table

(NTD)

Beginning balance of retained earnings Adjusted retained earnings for Investments accounted	12,438,685 (65,480,575)	
Adjusted retained earnings for Investments accounted	(65.480.575)	
for Investments accounted	(65.490.575)	
	(03,400,373)	
l l		
for using equity method		
Remeasurement of defined	(39,094,719)	
benefit plans recognized in		
retained earnings		
Disposal and cancellation of	(39,494,090)	
treasury shares resulted in		
decrease in returned earnings		
Adjusted undistributed	(131,630,699)	
earnings (a)		
A 11 N C C C	670 F00 0F7	
Add: Net profit after tax(b)	670,509,057	( 1) 11001
Less: 10% for Legal	(53,887,836)	(a+b)*10%
reservation		
Earnings available for	484,990,522	
pay-out		
Allocation:		
Cash dividend		
Sub total	(484,393,180)	NTD 0.95 per share
Ending balance of retained	597,342	
earnings		

Chairman: Judy Lee GM: Sophia Tong Controller: Linda Lin